

AMPLIFY

Bread-and-Butter Urgent Care: Mastering the 95%

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Financial Disclosures: Speaker for Pfizer

What this talk focuses on:

- What actually walks through the door
 - Emergency problems
 - Relatively rare in urgent care
 - Not the core of urgent care practice
- Efficient, real-world clinical decision-making
- Pattern recognition over rare diagnosis hunting
- This is NOT an academic talk
 - Built from frontline urgent care practice - not theoretical “edge” cases
 - ***Clinical judgment should always guide individual patient care***



Why This Talk?

- No zebras
 - Focus on what actually hits the door
 - Making good, safe, efficient decisions in the real world of urgent care
- Urgent Care Reality Check
 - High-frequency, lower-acuity
- **Mastering fundamentals drives outcomes *and* efficiency**



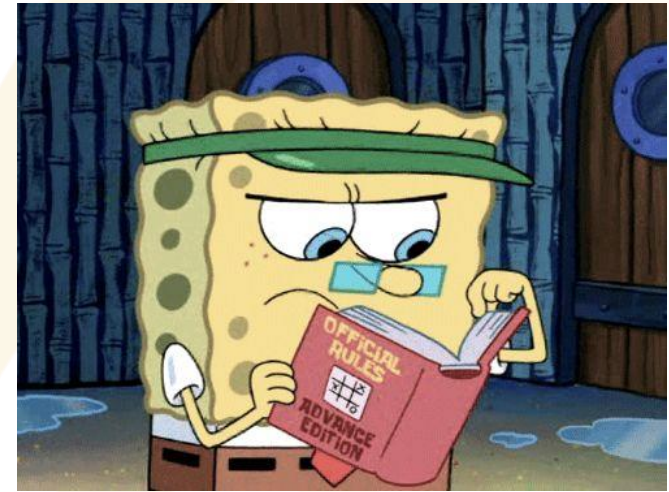
Efficiency matters: Clinically and Operationally

- Core Concept: Clinical Management
- Fundamentals – “Keep basic information on everything close at hand”
 - Know the medicine
 - Procedural Excellence
 - Staff support
 - Juggling tasks
 - Fast access to trusted resources
 - Clock management
- Keeping ears and eyes open and tuned in



Rules of the Road

- Pharmacology
 - Any drug can do anything to anyone at any time
- Extreme medical ideology
 - “Never” and “Always”
- Fear
 - The very young, the very old, the crazy



Rules of the Road

- Yer gonna make mistakes!
 - “If you ain’t missin’, then you ain’t tryin’”
 - Learning good judgement
- Cocktail party approach
 - Always know two things about everything
- Always have an answer and a plan
 - Communicate – honestly and openly
 - KISS
 - “Give them something to go home with”
 - You gotta sleep at night!
- Time – our most precious resource



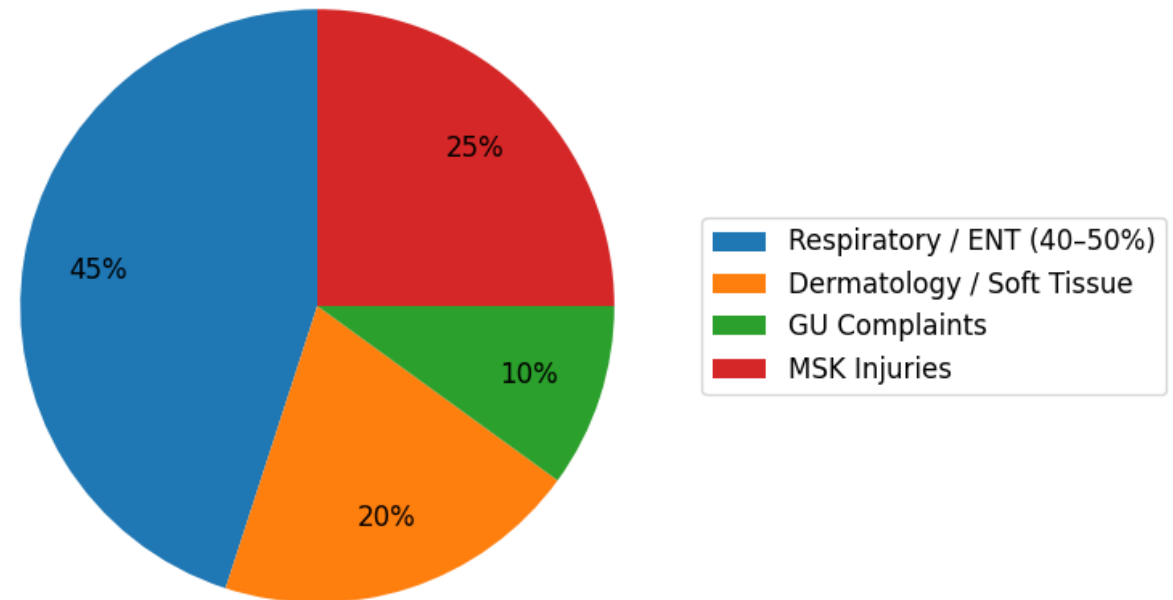
Clinical Management

- Example: “Seekers”
 - What kind?
 - When to fight (and when not to)
 - Tactics



What Actually Walks In the UC Door*

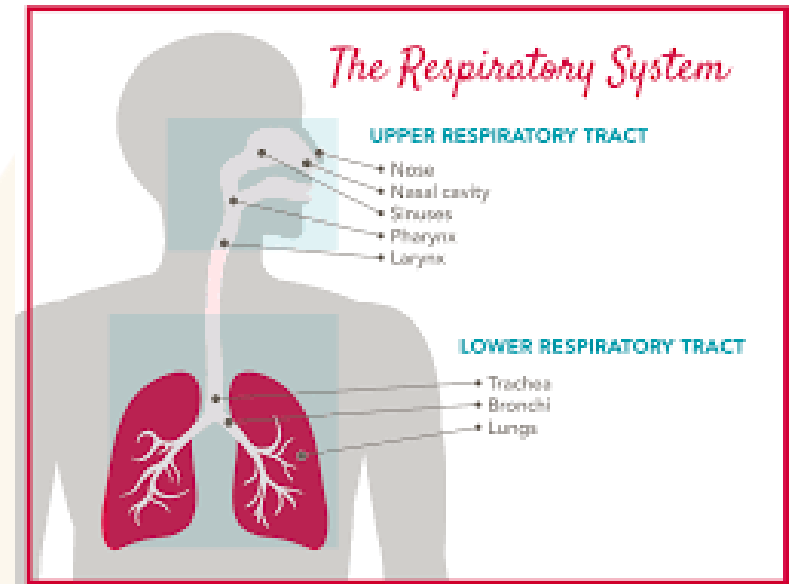
- Varies geographically and seasonally
 - Respiratory / ENT (~40–50%)
 - Dermatology / Soft Tissue
 - GU complaints
 - MSK injuries



**Reflects common urgent care visit patterns consistent with UCA benchmarking and national ambulatory data*

Respiratory Framework

- Upper
 - “The –itis”
 - Otitis, Sinusitis, Pharyngitis/Tonsillitis, Conjunctivitis, Rhinitis
 - Primary vs Secondary Infection, or associated sign/symptom
- URI
- Lower
 - Bronchitis, Pneumonia, Asthma



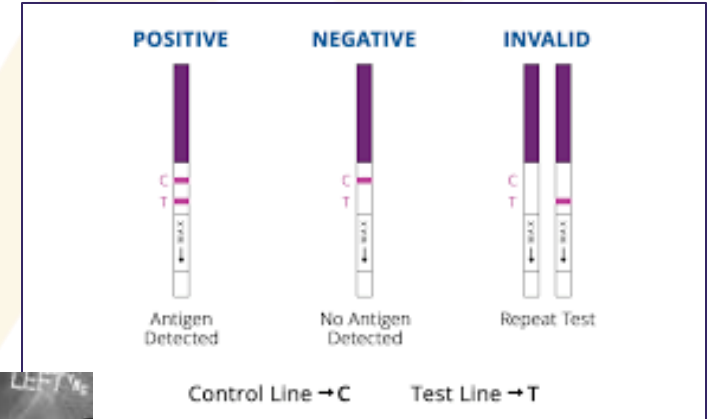
Respiratory: Cough

- Basic history
- Vital signs
- Basic exam
 - Look in the nose, look in the ears, look in the throat, listen to the chest
- To test, or not to test
 - Which tests



Respiratory - D Dx

- So.....Is the cough due to
 - Upper?
 - or Lower Respiratory Problem?



Pharyngitis: Approach

- Centor Criteria
 - Fever
 - Exudates
 - Tender ACLNs
 - No Cough
- Halpert Criteria
 - Exposure
 - “Beefy Red” Injection w/ Petechiae
 - ACLNs
 - Fever
 - Abd sxns (kids)
 - Look Test (adults)



© CENTERS FOR DISEASE CONTROL

Pharyngitis: Approach

- So.....
 - To Test, or Not To Test



Pharyngitis: Approach

- Testing Pros and Cons
 - Diagnosis
 - RAT
 - Molecular
 - Culture
 - In-Office Management
 - Speed up vs Slow Down
 - Consumer Expectations/Satisfaction
 - “Dumbing Down” issues



Pharyngitis: Approach

- Test and Wait vs Empiric Treatment
 - If you are going to treat anyway based on clinical factors, why even test?
 - Remember: this is for strep pharyngitis not other kinds of infections.
 - Any exclusions to this?
 - Baseline data prior to introduction of abx tx
 - Is there a deeper tissue infxn?
 - Are antigens always surface expressed?
 - Was test technique poor?
 - Practices protocol



Acute Otitis Media

- Otolgia
 - Hearing
 - Discharge
 - Fever
 - Recent resp sxns
 - Foreign body
 - Air travel
 - Swimming/diving
- Basic exam
 - Look in the nose, look in the ears, look in the throat



Rash Framework

- Itchy/Painful/Both
- Recent travel, sick/rash contact
- Soaps/detergents/cosmetics/hygiene/meds
- Outdoor exposures
- Sick
- Prior Rash Hx/Dermatology
- Treatments so far



DERMATITIS vs CELLULITIS

- What's the story?
- How's it look?







Cellulitis vs Abscess

- Fluctuance? Crepitus?
- Systemic symptoms?
 - Facial/Lymphangitis/Septic Joint/Osteo/Fasciitis
- Uninfected lesion?
- Culture?
- I&D vs. Abx



UTI Framework

- Cystitis vs Vaginitis?
- All about the history
- A “telemed” workup
 - EXCEPT
 - Need a culture/specimens
 - Pregnancy test very helpful
 - Any abdominal pain or systemic symptoms?
- Empiric tx?



MSK Injury and Imaging

- Ottawa Rules
 - ANKLE X-RAY if:
 - Pain in malleolar zone AND one of:
 - Bone tenderness at posterior edge/tip of lateral malleolus
 - Bone tenderness at posterior edge/tip of medial malleolus
 - Inability to bear weight (4 steps) immediately AND in clinic.
 - FOOT X-RAY if:
 - Pain in midfoot zone AND one of:
 - Bone tenderness at base of 5th metatarsal
 - Bone tenderness at navicular
 - Inability to bear weight (4 steps) immediately AND in clinic
- If NONE of the above → NO X-ray needed

MSK Injury and Imaging

- Ottawa
 - Used in alert, cooperative patients
 - Not valid in
 - Intoxicated patients
 - Distracting injuries
 - Significant swelling obscuring exam
 - When to Override
 - Gross deformity
 - High-energy mechanism
 - Clinical Gestalt doesn't fit
 - Concern for Achilles

MSK Injury and Imaging

- Halpert's Rule:

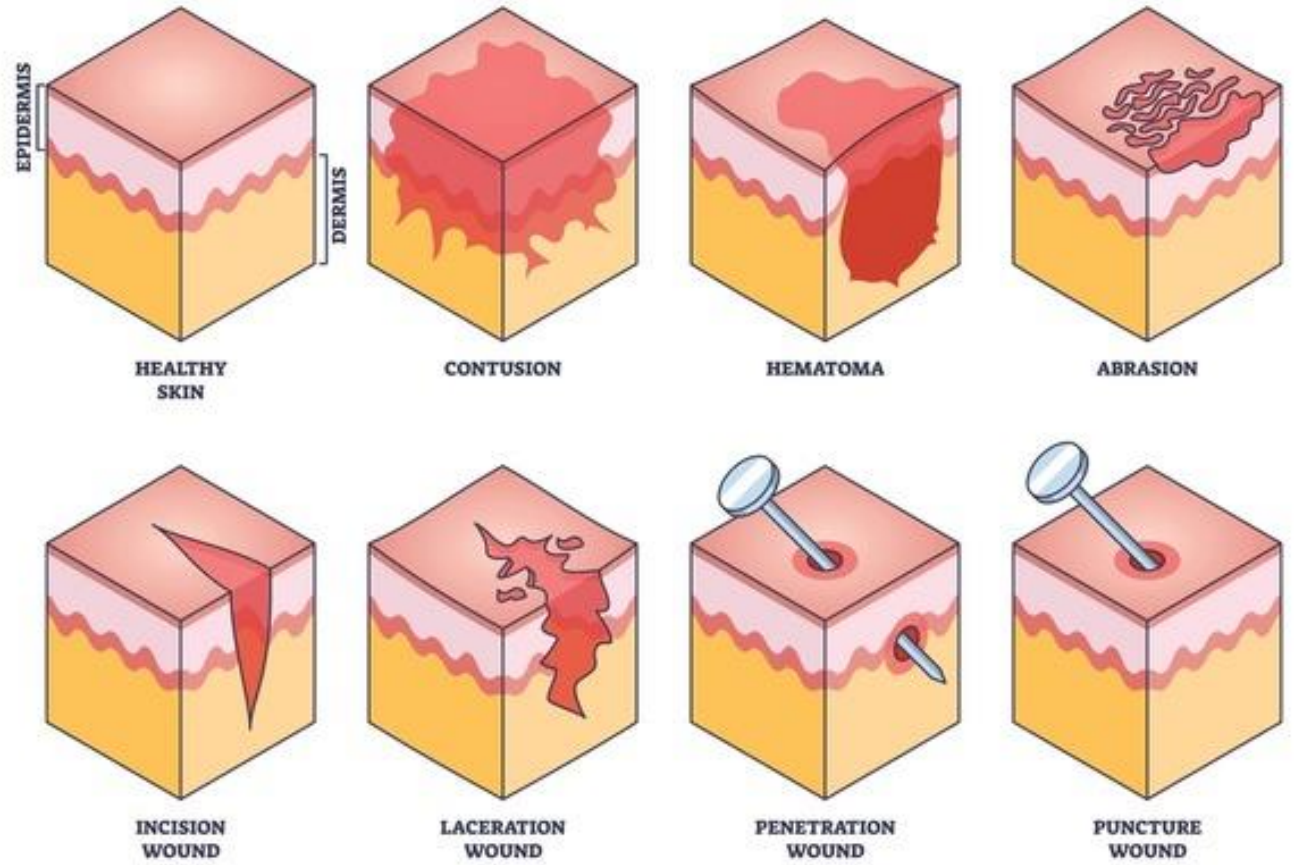
- **If it hurts, film it.**

- Caveat: Sometimes X-rays miss stuff.

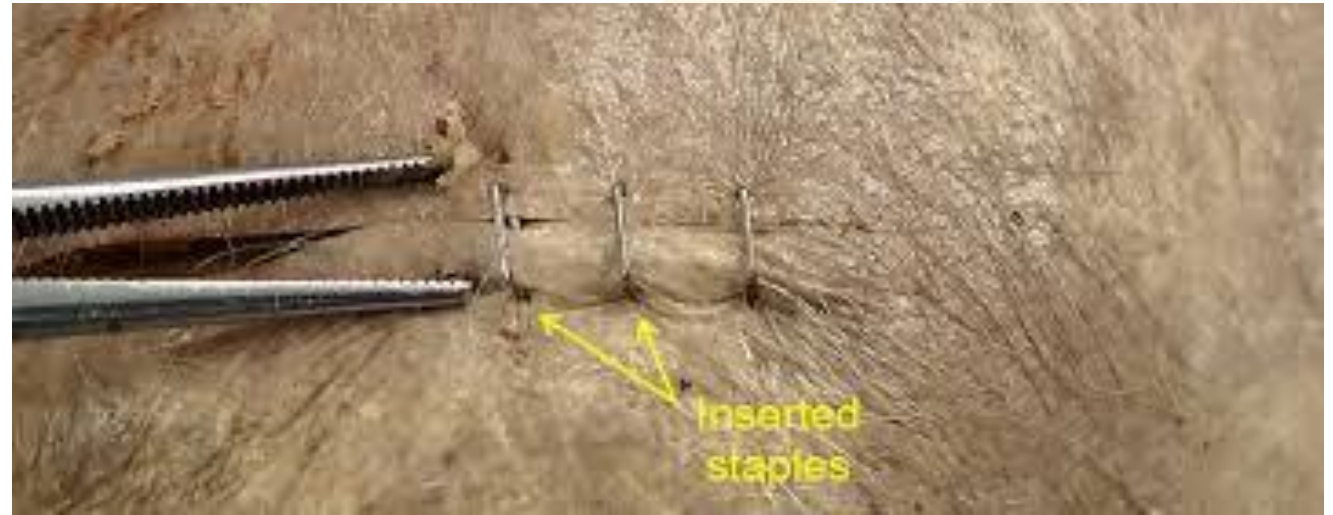


Wound Care

WOUND TYPES

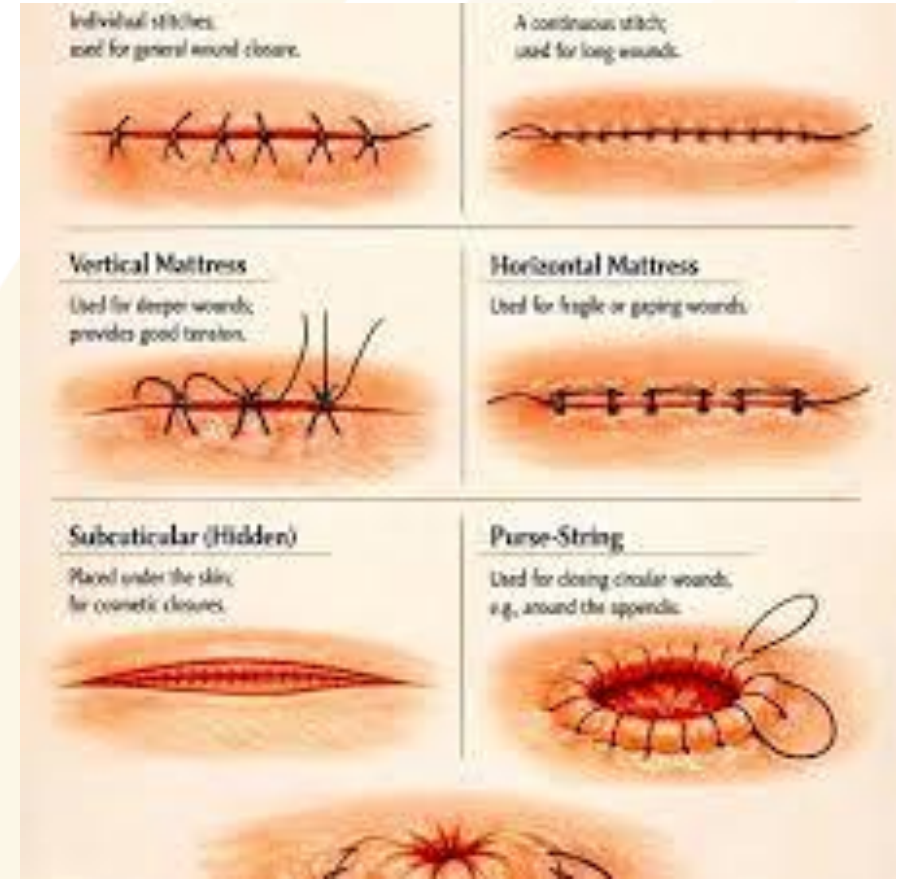


Wound Care



Wound Care

- When to close (or not)
- How to close
- The “whys and wherefores” of closure



Case - KB

- 24-year-old female
- CC: Cough
- HPI - Worsening sore throat, harsh wet unproductive cough, body aches, fevers, fatigue. ST worse w/ swallowing and cough. Reports recent close GABS and RSV contacts. Seen at other urgent care earlier this week, dx'ed w/ strep throat p reportedly pos in-office RAST. Started on Cefdinir BID, today is D 5/10 and states no improvement in sxns, despite abx and IBU txs. States mild SOB w/ cough, no wheeze, now coughs to point of choking. States throat never looked red/inflamed/patchy.
- PFSH – Au Pair

Case - KB

- VS
 - T - 97.2
 - HR - 110
 - RR - 22
 - SpO2 - 98%
 - BP - 126/88



Case - KB

- PE
 - Gen – Mildly distressed, w/ intermit harsh hacking (annoying) cough
 - HEENT – face NTTP, trace clear nasal coryza b/l, OP nl appearing
 - Skin - Mod warm to touch, mod diaphoretic
 - LS – Coughing, worse w/ effort, decreased b/l BS



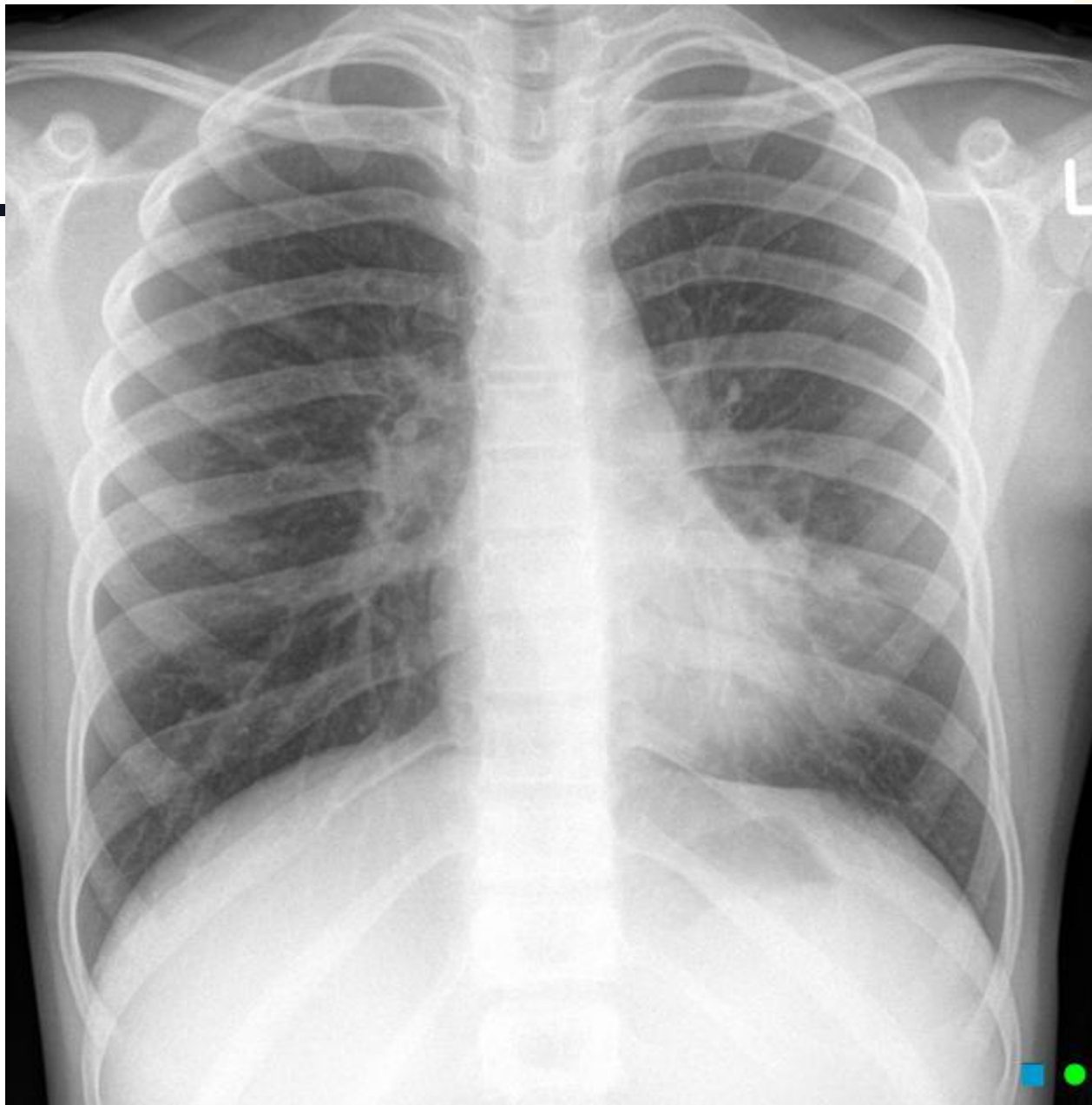
Case - KB

- Approach?
 - Repeat Temp (PO): 97.8
 - Swabs?
 - If so, which? and why?
 - Imaging?
 - Treat?



Case - KB

- Orders:
 - STC
 - Antitussive
 - Albuterol Neb
 - CXR



Case - KB

- Dx: PNA
- Plan:
 - Rest, fluids, OOW
 - Continue Cephalosporin to 10 days
 - Add Macrolide x 5 days
 - Continue IBU and add APAP PRNs
 - Add inhaled bronchodilators and antitussives PRN
 - 48-hour telephone recheck
 - 7-day UC recheck
 - ER for any worsening

The Art of Reassurance



- Medically informed explanations work well.
 - Evidence based are the best
 - Short scripts are most effective
- Provide documentation - assists the patient and protects you

High-Yield/Low-Hanging Pearls

- If you see it every day, get great at it!
 - Patterns matter
 - Don't ignore
 - Escalate when the pattern breaks
- Discharge instructions
- Follow up



Image & Content Credits

- **Images & Clinical Visuals**

- Open-source medical image libraries
- Publicly available educational resources
- Online clinical reference materials
- Images adapted for teaching purposes

- **Clinical Frameworks & Data**

- Urgent care industry benchmarking
- National ambulatory care data
- Established clinical decision tools
 - Centor Criteria
 - Ottawa Ankle Rules

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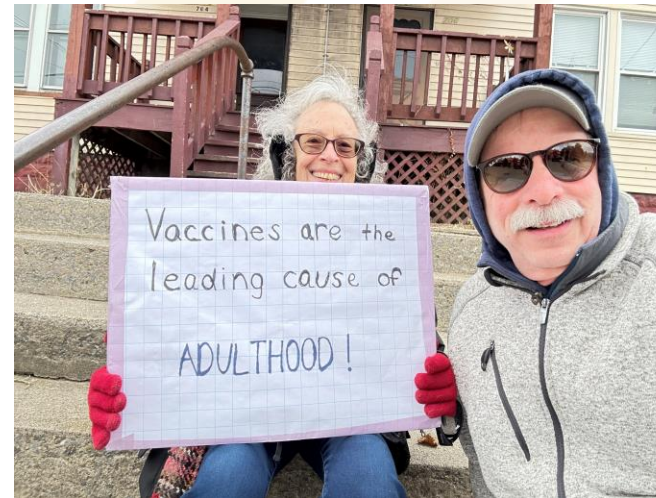
And Finally.....

- Any Questions?

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- Thank You For Your Attention!



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